



Ohio Association of Area Agencies on Aging
Advocacy. Action. Answers on Aging.

Area Agencies on Aging (AAAs): Ohio's Long-Term Care Money Saving Solution

COST EFFECTIVE

- Employ comprehensive screening and assessment processes
- Integrate family and community supports with low-cost services
- Maximize informal supports and utilize little-known community resources
- No conflict of interest: outsource in-home services to certified providers

ESTABLISHED

- Over 40 years experience providing planning and funding
- 30 years experience providing long-term care management
- 12 regional AAAs rather than 88 county offices
- 113,000 waiver screenings conducted annually by experienced staff (FY2010)

QUALIFIED

- Employ professional and licensed nurses and social workers
- AAA care managers have an average of 8 years care management experience
- Receive 94% or higher customer satisfaction ratings
- Evaluated favorably by Scripps Gerontology Center and Centers for Medicare and Medicaid Services (CMS)

COMPREHENSIVE

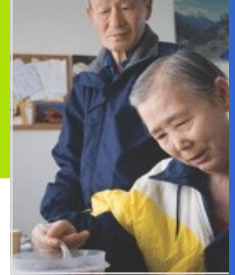
- Information and Assistance
- Care Management
- Screening & Eligibility Determination
- In-Home Assessment
- Quality Management/Provider Relations
- Planning and Funding

COMMITTED

- Respond to 25,000 Information and Referral calls a month, statewide
- Remain mission driven
- Comprehensive network covering Ohio, not just dense urban areas
- Continuity of coverage enhances capacity to coordinate services
- Continuity of coverage helps consumers make the right choices



Serving Aging Ohioans for over 35 years

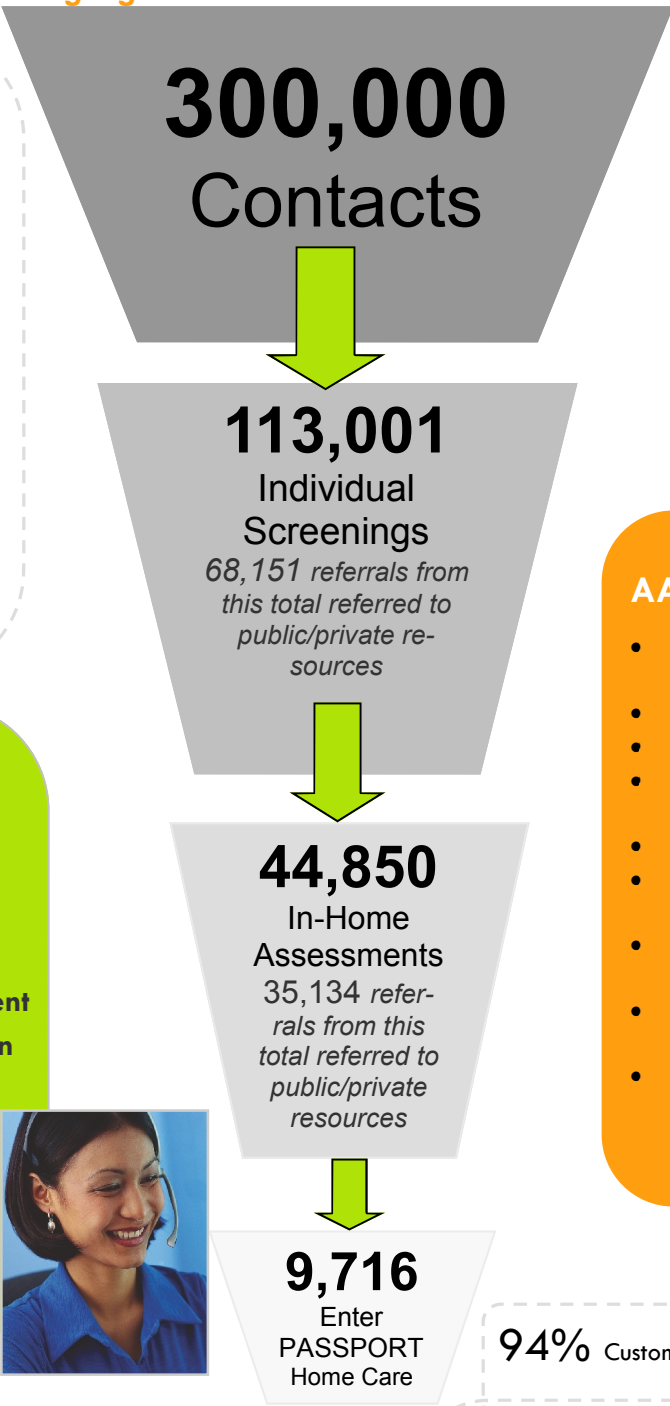


Area Agencies on Aging (AAAs): Ohio's Long-Term Care Money Saving Solution

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Smarter State Spending & Choices
Area Agencies on Aging (AAAs) are the front door to long-term care. AAAs help older adults find the long term care resources they need where they live. Consumers talk about their needs to trained professionals who determine the most cost effective ways to meet those needs.

When PASSPORT is the most cost effective choice, care managers help consumers choose the most appropriate medical and social supports. While focusing on consumers' choices, AAAs keep Ohioans in their homes and communities and use taxpayer dollars prudently by serving three people for what nursing home services would cost to serve one.



- AAAs provide:**
- Comprehensive screening/assessment
 - Care planning
 - Cost containment
 - Support consumer choice and safety
 - Negotiate services
 - Coordinate multiple services
 - On-going reassessment of needs
 - Quality management & monitoring
 - Maximize family and caregiver support

Fast Facts:

- There are **600** care managers across Ohio in the 12 regional AAAs.
- AAAs provided care management for **43,122** frail individuals in Ohio in FY 2010.
- AAAs care manage PASSPORT, Assisted Living, RSS, Choices and a variety of county levy programs.



94% Customer Satisfaction Rating

AAAs divert *thousands* of individuals from nursing home care to in-home care.**

Nursing Home Average Annual Cost: \$51,214*
In-Home Care Average Annual Cost: \$19,205*

Ohio's Long-Term Care Solution for Smarter State Spending!

The AAA care management model offers seamless, quality service for consumers, while containing costs.



Serving Aging Ohioans for over 30 years

**Cost comparison from Scripps Gerontology Center Evaluations.
* NOTE: SFY 2009 for Nursing Home cost and SFY 2009 PASSPORT to compare. PASSPORT includes State Plan Medicaid costs.